

Chapter 13

Arrears, payment shortfalls
and repossessions: regulated
mortgage contracts and home
purchase plans

13.7 Business loans and loans to high net worth mortgage customers: tailored provisions

13.7.1 **R** Where the *regulated mortgage contract* is for a business purpose or is with a *high net worth mortgage customer*, a *firm* may as an alternative to **■** MCOB 13.4.1 R(1) provide the following information in a *durable medium* instead of the *MoneyHelper* information sheet “Problems paying your mortgage”:

- (1) details of the consequences if the *payment shortfall* is not cleared;
- (2) a description of the options available to the *customer* for clearing the *payment shortfall*; and
- (3) (in the case only of loans for a business purpose) details of sources of fee-free advice for business *customers*.

13.7.2 **G** *Firms* are reminded that in accordance with MCOB 1.2.3R, they should comply in full with *MCOB*, but in doing so may opt to take account of all tailored provisions in *MCOB* that relate to loans solely for a business purpose or loans to *high net worth mortgage customers*. Therefore, a *firm* may only follow the relevant tailored provisions in **■** MCOB 13.7, if it also follows all other relevant tailored provisions in *MCOB*. In either case, the rest of *MCOB* applies in full.