Insurance: Conduct of Business

Chapter 4

Information about the firm, its services and remuneration



4.2 Additional requirements for protection policies for insurance intermediaries and insurers

Application: what?

4.2.1 This section applies in relation to a pure protection contract or a payment protection contract for a consumer.

Ensuring customers can make an informed decision

- 4.2.2 G [deleted]
- G 4.2.3 [deleted]

Disclosing the limits of the service provided

- (1) In a sale that does not involve a personal recommendation, a firm 4.2.4 R must take reasonable steps to ensure a customer (C) understands that C is responsible for deciding whether a policy meets C's demands and needs.
 - (2) [deleted]
 - (3) If a firm anticipates providing, or provides, information on any main characteristic of a policy orally during a non-advised sale, taking reasonable steps includes explaining the customer's responsibility orally.
 - (4) A policy's main characteristics include its significant benefits, its significant exclusions and limitations, its duration and price information.

Status disclosure for insurers

- 4.2.5 R (1) Prior to the conclusion of an initial contract and, if necessary, on its amendment or renewal, an insurer must disclose to the customer at least:
 - (a) the statutory status disclosure statement (see GEN 4);
 - (b) whose policies it offers; and

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- (c) whether it is providing a *personal recommendation* or information.
- (2) [deleted]
- 4.2.6 Insurers are reminded that they are not permitted to carry out business which does not directly arise from their insurance business (see the restriction of business in ■INSPRU 1.5.13R and rule 9 of the PRA Rulebook: Solvency II firms: Conditions Governing Business).