## Chapter 10A

Appropriateness (for non-advised services) (MiFID and insurance-based investment products provisions)



## 10A.1 Application

[Note: ESMA has also issued guidelines under article 16(3) of the ESMA Regulation on complex debt instruments and structured deposits, 4 February 2016/ESMA/2015/1787 (EN).

## Application

10A.1.1 R This chapter applies to a *firm* which:

- (1) provides investment services in the course of MiFID or equivalent third country business; or
- (2) carries on insurance distribution in relation to insurance-based investment product,

other than when the firm makes a personal recommendation or carries out portfolio management.

- 10A.1.2
- This chapter applies to a firm which assesses appropriateness on behalf of a MiFID investment firm so that the other firm may rely on the assessment under ■ COBS 2.4.4R (Reliance on other investment firms: MiFID and equivalent business).
- 10A.1.3

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- The effect of GEN 2.2.22AR is that provisions in this chapter marked "UK" and including a Note ('Note:') referring to the MiFID Org Regulation also apply in relation to the equivalent business of a third country investment firm as if they were rules.
- 10A.1.4
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