Prudential sourcebook for Mortgage and Home Finance Firms, and Insurance Intermediaries

Chapter 3

Professional indemnity insurance



#### 3.1 **Application and purpose**

#### Application

#### 3.1.1 R

- (1) [deleted]
- (1A) Subject to the exceptions in (3) to (8), this chapter applies to a firm with Part 4A permission to carry on any of the following activities:
  - (a) insurance distribution activity;
  - (b) home finance mediation activity; and
  - (c) MCD article 3(1)(b) credit intermediation activity.
  - (2) [deleted]
  - (3) In relation to insurance distribution activity, this chapter does not apply to a firm if another authorised person which has net tangible assets of more than £10 million provides a comparable guarantee; for this purpose:
    - (a) if the firm is a member of a group in which there is an authorised person with net tangible assets of more than £10 million, the comparable guarantee must be from that person;
    - (b) A 'comparable guarantee' means a written agreement on terms at least equal to those in a contract of professional indemnity insurance (see ■ MIPRU 3.2.4 R) to finance the claims that might arise as a result of a breach by the firm of its duties under the regulatory system or civil law.
  - (4) In relation to home finance mediation activity, this chapter does not apply to:
    - (a) any firm which is an MCD mortgage credit intermediary exclusively advising on or arranging second charge regulated mortgage contracts (except for ■ MIPRU 3.2.9A R);
    - (b) a firm that is subject to MIPRU 3.2.9R; if:
      - (i) it has net tangible assets of more than £1 million; or
      - (ii) the comparable guarantee provisions of (3) apply (as if the firm was carrying on insurance mediation activity) but substituting £1 million for £10 million in (3)(a) and (b); or
    - (c) a firm which carries on home finance mediation activity exclusively for legacy CCA mortgage contracts;
  - (5) This chapter does not apply to:
    - (a) an insurer; or

- (b) a managing agent; or
- (c) a firm to which ■IPRU-INV 13.1.5R(1) (Financial resource requirements for personal investment firms: requirement to hold professional indemnity insurance) applies.
- (d) [deleted]
- (6) In relation to home finance mediation activityor MCD article 3(1)(b) credit intermediation activity, this chapter does not apply to an authorised professional firmwhich is not an MCD credit intermediary:
  - (a) that is required by another *rule* to hold professional indemnity insurance (see *IPRU(INV)* 2.3.1R); and
  - (b) whosehome finance mediation activity, is incidental to its main business.
- (7) In relation to home finance mediation activity or MCD article 3(1)(b) credit intermediation activity, this chapter does not apply to an MCD credit intermediary if it holds a comparable guarantee (as specified in (4)(b)(ii)) against liability arising from professional negligence.

[Note: article 29(2) of the MCD]

(8) In relation to MCD article 3(1)(b) credit intermediation activity, only ■ MIPRU 3.2.9A R applies.

[Note: article 29(2)(a) of the MCD]

3.1.2 G

The definition of *insurance distribution activity* is any of several activities 'in relation to a *contract of insurance*' which includes a contract of reinsurance. This chapter, therefore, applies to a reinsurance intermediary in the same way as it applies to any other *insurance intermediary*.

#### Purpose

3.1.3 G

The purposes of this chapter are to:

(1) reflect the *UK* provisions which implemented articles 10(4) and 10(5) of the *IDD* in so far as it required *insurance intermediaries* to hold professional indemnity insurance, or some other comparable guarantee, against any liability that might arise from professional negligence; and

.....

- (2) meet the *statutory objectives* of consumer protection and protecting and enhancing the integrity of the *UK financial system* by ensuring that *firms* have adequate resources to protect themselves, and their *customers*, against losses arising from breaches in its duties under the *regulatory system* or civil law.
- 3.1.3A G
- 3.1.4 G

Any breach in the duty of a *firm* or of its agents under the *regulatory system* or civil law can give rise to claims being made against the *firm*. Professional indemnity insurance has an important role to play in helping to finance such

claims. In so doing, this chapter amplifies threshold condition 4 (Adequate resources). This threshold condition provides that a firm must have, on a continuing basis, resources that are, in the opinion of the appropriate regulator, adequate in relation to the regulated activities that the firm carries on.

3.1.5

G

Under Principles 3 and 4 a firm is required to take reasonable care to organise and control its affairs responsibly and effectively with adequate risk management systems and to maintain adequate financial resources. Under Principle 9 a firm is obliged to take reasonable care to ensure the suitability of its advice on investments and discretionary decisions for any customer who is entitled to rely upon its judgement.

- 3.1.5A G
- G 3.1.6 Although financial resources and appropriate systems and controls can generally mitigate operational risk, professional indemnity insurance has a role in mitigating the risks a firm faces in its day to day operations, including those arising from not meeting the legally required standard of care when advising on investments. The purpose of this chapter is to ensure that a firm has in place the type, and level, of professional indemnity insurance

necessary to mitigate these risks.

**MIPRU 3/4** 



# 3.2 Professional indemnity insurance requirements

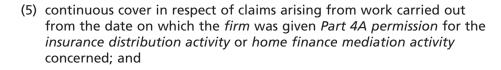
- A firm must take out and maintain professional indemnity insurance that is at least equal to the requirements of this section from:
  - (1) an *insurance undertaking* authorised to transact professional indemnity insurance in the *UK*; or
  - (2) a person of equivalent status in:
    - (i) a Zone A country; or
    - (ii) the Channel Islands, Gibraltar, Bermuda or the Isle of Man.

[Note: articles 10(4) and 10(5) of the IDD]

- The minimum limits of indemnity for a firm whose Part 4A permission covers both insurance distribution activity and home finance mediation activity is the higher of the limits of indemnity for these activities. If the firm opts for a single comparable guarantee to finance the claims which might arise as a result of both activities, the requirements for insurance distribution activity apply.
- 3.2.3 G A non-UK firm (such as a captive insurance company outside the UK) will be able to provide professional indemnity insurance only if it is authorised to do so in one of the specified countries or territories.. The purpose of this provision is to balance the level of protection required for the policyholder against a reasonable level of flexibility for the firm.

#### Terms to be incorporated in the insurance

- The contract of professional indemnity insurance must incorporate terms which make provision for:
  - (1) cover in respect of claims for which a *firm* may be liable as a result of the conduct of itself, its *employees* and its *appointed representatives* (acting within the scope of their appointment);
  - (2) the minimum *limits of indemnity* per year set out in this section;
  - (3) an excess as set out in this section;
  - (4) appropriate cover in respect of legal defence costs;



- (6) cover in respect of *Ombudsman* awards made against the *firm*.
- G 3.2.5 A firm is responsible for the conduct of all of its employees. The firm's employees include, but are not limited to, its partners, directors, individuals that are self-employed or operating under a contract hire agreement and any other individual that is employed in connection with its business.
- G 3.2.6 A firm is responsible for the conduct of all of its appointed representatives.

# Minimum limits of indemnity: insurance intermediary

3.2.7 R If the firm is an insurance intermediary, then the minimum limits of indemnity per year

are:

- (1) for a single claim, €1,300,380; and
- (2) in aggregate, the higher of:
  - (a) €1,924,560; and
  - (b) an amount equivalent to 10% of annual income (this amount being subject to a maximum of £30 million).

[Note: articles 10(4) and 10(5) of the IDD]

- G 3.2.7A [deleted]
- 3.2.8 R If a policy is denominated in any currency other than euros, a firm must take reasonable steps to ensure that the *limits of indemnity* are, when the policy is effected and at renewal, at least equivalent to those required.

Minimum limits of indemnity: home finance intermediary that is not an MCD credit intermediary

3.2.9 R If the firm is a home finance intermediary that is not subject to ■ MIPRU 3.2.9A R, then the minimum *limit of indemnity* is the higher of 10% of annual income up to £1 million, and:

- (1) for a single claim, £100,000; or
- (2) in aggregate, £500,000.

## Minimum limits of indemnity: MCD credit intermediaries

## 3.2.9A R

If the firm is:

- (1) an MCD article 3(1)(b) credit intermediary who is not also an MCD article 3(1)(b) creditor carrying out direct sales only; or
- (2) a home finance intermediary that is:
  - (a) an MCD mortgage adviser; or
  - (b) an MCD mortgage arranger,

who is not also an *MCD mortgage lender* carrying out direct sales only;

then the minimum *limit of indemnity* is that specified in ■ MIPRU 3.2.9BR.

[Note: article 29(2) of the MCD]

# 3.2.9B R

The minimum monetary amount of the professional indemnity insurance or comparable guarantee is:

EUR 460 000 for each individual claim;

in aggregate EUR 750 000 per calendar year for all claims.

[Note: article 1 of the Commission Delegated Regulation (EU) No 1125/2014.]

#### Excess

- 3.2.10 R
- In this chapter, "client assets" includes a document only if it has value, or is capable of having value, in itself (such as a bearer instrument).
- 3.2.11 R

For a *firm* which does not hold *client money* or other *client* assets, the excess must not be more than the higher of:

- (1) £2,500; and
- (2) 1.5% of annual income.
- 3.2.12 R

For a *firm* which holds *client money* or other *client* assets, the excess must not be more than the higher of:

- (1) £5,000; and
- (2) 3% of annual income.

## Policies covering more than one firm

If a policy provides cover to more than one firm, then: 3.2.13

- (1) the limits of indemnity must be calculated on the combined annual income of all the firms named in the policy; and
- (2) each firm named in the policy must have the benefit of the relevant minimum limits of indemnity.

#### Additional capital

3.2.14 R If a firm seeks to have an excess which is higher than the relevant limit, it must hold additional capital as calculated in accordance with the appropriate table below:

Table: Calculation of additional capital for firm not holding client money or other client assets (£000's)

Income Excess obtained up to and including:													
MoreUp than to	2.5	5	10	15	20	25	30	40	50	75	100	150	200+
0 100	0	5	9	12	14	17	19	23	26	33	39	50	59
100 200	0	7	12	16	19	22	25	30	34	43	51	64	75
200 300	0	7	12	16	20	24	27	32	37	47	56	71	84
300 400	0	0	12	16	21	24	28	34	39	50	60	77	91
400 500	0	0	11	16	21	24	28	34	40	53	63	81	96
500 600	0	0	10	16	20	24	28	35	41	54	65	84	100
600 700	0	0	0	15	20	24	28	35	41	55	67	87	104
700 800	0	0	0	14	19	24	28	35	42	56	68	89	107
800 900	0	0	0	13	18	23	27	35	42	56	69	91	109
900 1,000	0	0	0	0	17	22	27	34	41	57	70	92	111
1,000 1,500	0	0	0	0	0	21	26	34	41	57	71	97	118
1,500 2,000	0	0	0	0	0	0	0	30	38	56	71	98	121
2,000 2,500	0	0	0	0	0	0	0	24	33	53	69	99	126
2500 3,000	0	0	0	0	0	0	0	0	28	50	68	101	130
3,000 3,500	0	0	0	0	0	0	0	0	0	47	67	101	132
3,500 4,000	0	0	0	0	0	0	0	0	0	43	65	101	133
4000 4500	0	0	0	0	0	0	0	0	0	39	62	101	134
4500 5,000	0	0	0	0	0	0	0	0	0	0	58	99	134
5,000 6,000	0	0	0	0	0	0	0	0	0	0	54	97	133
6,000 7,000	0	0	0	0	0	0	0	0	0	0	0	91	131
7,000 8,000	0	0	0	0	0	0	0	0	0	0	0	84	126
8000 9000	0	0	0	0	0	0	0	0	0	0	0	75	120
9,000 10,000	0	0	0	0	0	0	0	0	0	0	0	0	113
10,000 100,00	00	0	0	0	0	0	0	0	0	0	0	0	0
100,000 n/a	0	0	0	0	0	0	0	0	0	0	0	0	0

Table: Calculation of additional capital for firm holding client money or other client assets (£000's)

**MIPRU 3/8** 

Incor	ne			E>	cess c	btain	ed up	to ar	nd inc	ludin	g:		
More than	Up to	5	10	15	20	25	30	40	50	75	100	150	200+
0	100	0	4	7	9	12	14	18	21	28	34	45	54
100	200	0	7	11	14	17	20	25	29	38	46	59	70
200	300	0	7	11	14	17	20	25	30	40	49	64	77
300	400	0	0	9	13	16	19	25	30	40	50	67	81
400	500	0	0	0	11	14	18	24	29	40	51	68	83
500	600	0	0	0	8	12	15	22	28	40	51	69	85
600	700	0	0	0	0	9	13	20	26	39	50	69	86
700	800	0	0	0	0	6	10	17	24	38	49	69	87
800	900	0	0	0	0	0	7	15	22	36	48	69	87
900	1,000	0	0	0	0	0	0	12	19	34	47	68	87
1,000	1,500	0	0	0	0	0	0	0	16	32	45	67	86
1,500	2,000	0	0	0	0	0	0	0	0	18	34	59	81
2,000	2,500	0	0	0	0	0	0	0	0	0	19	48	71
2,500	3,000	0	0	0	0	0	0	0	0	0	6	37	64
3,000	3,500	0	0	0	0	0	0	0	0	0	0	26	55
3,500	4,000	0	0	0	0	0	0	0	0	0	0	14	45
4,000	4,500	0	0	0	0	0	0	0	0	0	0	1	33
4,500	5,000	0	0	0	0	0	0	0	0	0	0	0	21
5,000	6,000	0	0	0	0	0	0	0	0	0	0	0	8
6,000	7,000	0	0	0	0	0	0	0	0	0	0	0	0
7,000	8,000	0	0	0	0	0	0	0	0	0	0	0	0
8,000	9,000	0	0	0	0	0	0	0	0	0	0	0	0
9,000	10,000	0	0	0	0	0	0	0	0	0	0	0	0
10,000	100,000	0	0	0	0	0	0	0	0	0	0	0	0
100,000	) n/a	0	0	0	0	0	0	0	0	0	0	0	0