**Mortgages: Conduct of Business** 

Chapter 15

P2P home finance activities



## 15.4 Modifications

## **General modifications**

- 15.4.1 Where a provision of MCOB applies to a firm which is a P2P platform operator and requires the firm to refer to the identity of the mortgage lender, home purchase provider, reversion provider or SRB agreement provider, the provision may be satisfied by a statement that the loan, plan or agreement is provided by investors facilitated by the P2P platform operator.
- 15.4.2 R Where a provision of MCOB applies to a firm which is a P2P platform operator and refers to the "lender's base mortgage rate", "the lender's standard variable rate" or a similar phrase, the firm must refer to the firm's base mortgage rate or standard variable rate, as the case may be.
- 15.4.3 Where a provision of MCOB applies to a firm which is a P2P platform operator, that provision applies as if:
  - (1) references to a firm entering into a home finance transaction (or any particular type or types of home finance transaction) with a customer include the firm which is the P2P platform operator facilitating a lender or provider entering into such a home finance transaction with a customer:
  - (2) references to a firm varying an existing home finance transaction (or any particular type or types of home finance transaction) include the firm which is the P2P platform operator varying such an agreement or plan on behalf of a lender or provider; and
  - (3) other references to a mortgage lender, home purchase provider, reversion provider or SRB agreement provider include the P2P platform operator.
  - R (1) Where a P2P platform operator facilitates an arrangement under which a number of persons provide home finance to a single customer under separate P2P agreements comprising separate home finance transactions, the provisions of MCOB listed in the table in (2) apply as though a requirement for the firm to make a notification or disclosure in respect of a home finance transaction is a requirement for the firm to make a single notification or disclosure reflecting the aggregate terms and effects of all the home finance transactions taken together.
    - (2) This table belongs to (1).

15.4.4

MCOB 2.6A.5AR  Protecting customer's interests: regulated sale and rent back agreements  MCOB 5.5.1R  Provision of illustrations: timing  MCOB 5.8  Pre-application disclosure: home purchase plans  MCOB 5.9  Pre-sale disclosure for regulated sale and rent back agreements  MCOB 6.4.1R  Mortgages: content of the offer document  MCOB 6.5.6R  MCOB 6.5.6R  Distance contracts with retail customers  MCOB 6.8.1R  Home purchase plans: offer document  MCOB 6.8.5R  Home purchase plans: distance contracts with retail customers  MCOB 6.9.3R  Regulated sale and rent back agreements: written pre-offer document: Stage One  MCOB 6.9.10R  Regulated sale and rent back agreements: written pre-offer document: Stage Two  MCOB 7.4.1R  MORTgages: disclosure at the start of the contract: disclosure requirements  MCOB 7.5.10R  Annual statement: requirement  MCOB 7.6.1R  MOOB 7.6.1R  Notification of payment changes and other material changes to terms and conditions  MCOB 7.6.2R  Notification where the regulated mortgage contract is sold, assigned or transferred  MCOB 7.6.7R  MCOB 7.6.7R  Further advances  MCOB 7.6.1R  Rate switches  MCOB 7.6.2R  Addition or removal of a party to the contract  MCOB 7.6.2R  Addition or removal of a party to the contract  MCOB 7.6.2R  Addition or removal of a party to the contract  MCOB 7.6.2R  Changes to amount of each payment due  MCOB 7.8.3R  Home purchase plans: annual statement	MCOB provisions	Description
MCOB 5.8  Pre-application disclosure: home purchase plans  MCOB 5.9  Pre-sale disclosure for regulated sale and rent back agreements  MCOB 6.4.1R  Mortgages: content of the offer document  MCOB 6.5.6R  Distance contracts with retail customers  MCOB 6.8.1R  Home purchase plans: offer document  MCOB 6.8.5R  Home purchase plans: distance contracts with retail customers  MCOB 6.9.3R  Regulated sale and rent back agreements: written pre-offer document: Stage One  MCOB 6.9.10R  Regulated sale and rent back agreements: written pre-offer document: Stage Two  MCOB 7.4.1R  Mortgages: disclosure at the start of the contract: disclosure requirements  MCOB 7.5.1R  Annual statement: requirement  MCOB 7.5.10R  MCOB 7.6.1R  Notification of payment changes and other material changes to terms and conditions  MCOB 7.6.2R  Notification where additional borrowing taken up  MCOB 7.6.1R  Rate switches  MCOB 7.6.2R  Addition or removal of a party to the contract  MCOB 7.6.2R  Changes to amount of each payment due  MCOB 7.6.2R  MCOB 7.6.2R  Changes to amount of each payment due  MCOB 7.6.2R  MCOB 7.6.2R  Changes to amount of each payment due  MCOB 7.6.2R  Home purchase plans: post-sale disclosure	MCOB 2.6A.5AR	regulated sale and rent back
MCOB 5.9 Pre-sale disclosure for regulated sale and rent back agreements  MCOB 6.4.1R Mortgages: content of the offer document  MCOB 6.5.1R Tariff of charges  MCOB 6.5.6R Distance contracts with retail customers  MCOB 6.8.1R Home purchase plans: offer document  MCOB 6.8.5R Home purchase plans: distance contracts with retail customers  MCOB 6.9.3R Regulated sale and rent back agreements: written pre-offer document: Stage One  MCOB 6.9.10R Regulated sale and rent back agreements: written pre-offer document: Stage Two  MCOB 7.4.1R Mortgages: disclosure at the start of the contract: disclosure requirements  MCOB 7.5.1R Annual statement: requirement  MCOB 7.5.10R Annual statement: additional content if tariff of charges has changed  MCOB 7.6.1R Notification of payment changes and other material changes to terms and conditions  MCOB 7.6.2R Notification where the regulated mortgage contract is sold, assigned or transferred  MCOB 7.6.7R Further advances  MCOB 7.6.1R Rate switches  MCOB 7.6.2R Addition or removal of a party to the contract  MCOB 7.6.2R Changes to amount of each payment due  MCOB 7.6.2R Changes to amount of each payment due  MCOB 7.6.2R Changes to amount of each payment due  MCOB 7.8.1R Home purchase plans: post-sale disclosure  MCOB 7.8.3R Home purchase plans: annual	MCOB 5.5.1R	Provision of illustrations: timing
sale and rent back agreements  MCOB 6.4.1R  Mortgages: content of the offer document  Tariff of charges  Distance contracts with retail customers  MCOB 6.8.1R  Home purchase plans: offer document  MCOB 6.8.5R  Home purchase plans: distance contracts with retail customers  MCOB 6.9.3R  Regulated sale and rent back agreements: written pre-offer document: Stage One  MCOB 6.9.10R  Regulated sale and rent back agreements: written pre-offer document: Stage Two  MCOB 7.4.1R  Mortgages: disclosure at the start of the contract: disclosure requirements  MCOB 7.5.10R  Annual statement: requirement  MCOB 7.5.10R  Annual statement: additional content if tariff of charges has changed  MCOB 7.6.1R  Notification of payment changes and other material changes to terms and conditions  MCOB 7.6.2R  Notification where the regulated mortgage contract is sold, assigned or transferred  MCOB 7.6.5R  Notification where additional borrowing taken up  MCOB 7.6.7R  Further advances  MCOB 7.6.1R  Rate switches  MCOB 7.6.2R  Addition or removal of a party to the contract  MCOB 7.6.2R  Changes to amount of each payment due  MCOB 7.8.1R  Home purchase plans: post-sale disclosure  MCOB 7.8.3R  Home purchase plans: annual	MCOB 5.8	
MCOB 6.5.1R  MCOB 6.5.6R  Distance contracts with retail customers  MCOB 6.8.1R  Home purchase plans: offer document  MCOB 6.8.5R  Home purchase plans: distance contracts with retail customers  MCOB 6.9.3R  Regulated sale and rent back agreements: written pre-offer document: Stage One  MCOB 6.9.10R  Regulated sale and rent back agreements: written pre-offer document: Stage Two  MCOB 7.4.1R  Mortgages: disclosure at the start of the contract: disclosure requirements  MCOB 7.5.10R  Annual statement: requirement  MCOB 7.5.10R  Annual statement: additional content if tariff of charges has changed  MCOB 7.6.1R  Notification of payment changes and other material changes to terms and conditions  MCOB 7.6.2R  Notification where the regulated mortgage contract is sold, assigned or transferred  MCOB 7.6.7R  MCOB 7.6.7R  MCOB 7.6.1R  Rate switches  MCOB 7.6.2R  Addition or removal of a party to the contract  MCOB 7.6.2R  Changes to amount of each payment due  MCOB 7.6.2R  MCOB 7.6.2R  Home purchase plans: post-sale disclosure  MCOB 7.8.1R  Home purchase plans: annual	MCOB 5.9	
MCOB 6.5.6R  Distance contracts with retail customers  MCOB 6.8.1R  Home purchase plans: distance contracts with retail customers  MCOB 6.8.5R  Home purchase plans: distance contracts with retail customers  MCOB 6.9.3R  Regulated sale and rent back agreements: written pre-offer document: Stage One  MCOB 6.9.10R  Regulated sale and rent back agreements: written pre-offer document: Stage Two  MCOB 7.4.1R  Mortgages: disclosure at the start of the contract: disclosure requirements  MCOB 7.5.10R  Annual statement: requirement  MCOB 7.5.10R  Annual statement: additional content if tariff of charges has changed  MCOB 7.6.1R  Notification of payment changes and other material changes to terms and conditions  MCOB 7.6.2R  Notification where the regulated mortgage contract is sold, assigned or transferred  MCOB 7.6.7R  MCOB 7.6.17R  MCOB 7.6.18R  Rate switches  MCOB 7.6.22R  Addition or removal of a party to the contract  MCOB 7.6.22R  Addition or removal of a party to the contract  MCOB 7.6.28R  Changes to amount of each payment due  MCOB 7.8.1R  Home purchase plans: post-sale disclosure  MCOB 7.8.3R  Home purchase plans: annual	MCOB 6.4.1R	
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MCOB 6.9.3R  Regulated sale and rent back agreements: written pre-offer document: Stage One  MCOB 6.9.10R  Regulated sale and rent back agreements: written pre-offer document: Stage Two  MCOB 7.4.1R  Mortgages: disclosure at the start of the contract: disclosure requirements  MCOB 7.5.1R  Annual statement: requirement  MCOB 7.5.10R  Annual statement: additional content if tariff of charges has changed  MCOB 7.6.1R  Notification of payment changes and other material changes to terms and conditions  MCOB 7.6.2R  Notification where the regulated mortgage contract is sold, assigned or transferred  MCOB 7.6.7R  MCOB 7.6.7R  MCOB 7.6.17R  MCOB 7.6.18R  Rate switches  MCOB 7.6.22R  Addition or removal of a party to the contract  MCOB 7.6.28R  Changes to amount of each payment due  MCOB 7.8.1R  Home purchase plans: post-sale disclosure  MCOB 7.8.3R  Home purchase plans: annual	MCOB 6.8.1R	
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mortgage contract is sold, assigned or transferred  MCOB 7.6.5R  Notification where additional borrowing taken up  MCOB 7.6.7R  Further advances  MCOB 7.6.17R  MCOB 7.6.18R  Rate switches  MCOB 7.6.22R  Addition or removal of a party to the contract  MCOB 7.6.28R  Changes to amount of each payment due  MCOB 7.8.1R  Home purchase plans: post-sale disclosure  MCOB 7.8.3R  Home purchase plans: annual	MCOB 7.6.1R	and other material changes to
borrowing taken up  MCOB 7.6.7R  Further advances  MCOB 7.6.17R  MCOB 7.6.18R  Rate switches  Addition or removal of a party to the contract  MCOB 7.6.28R  Changes to amount of each payment due  MCOB 7.8.1R  Home purchase plans: post-sale disclosure  MCOB 7.8.3R  Home purchase plans: annual	MCOB 7.6.2R	mortgage contract is sold, as-
MCOB 7.6.17R  MCOB 7.6.18R  Rate switches  Addition or removal of a party to the contract  MCOB 7.6.28R  Changes to amount of each payment due  MCOB 7.8.1R  Home purchase plans: post-sale disclosure  MCOB 7.8.3R  Home purchase plans: annual	MCOB 7.6.5R	
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MCOB 7.6.22R  Addition or removal of a party to the contract  MCOB 7.6.28R  Changes to amount of each payment due  MCOB 7.8.1R  Home purchase plans: post-sale disclosure  MCOB 7.8.3R  Home purchase plans: annual	MCOB 7.6.17R	
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MCOB 7.8.1R Home purchase plans: post-sale disclosure  MCOB 7.8.3R Home purchase plans: annual	MCOB 7.6.22R	
disclosure  MCOB 7.8.3R Home purchase plans: annual	MCOB 7.6.28R	
	MCOB 7.8.1R	
	MCOB 7.8.3R	

MCOB provisions	Description
MCOB 7.8.6R	Home purchase plans: tariff of charges
MCOB 7.9.1R	Post-sale disclosure for regulated sale and rent back agreements
MCOB 9.3.1R	Equity release: pre-application disclosure
MCOB 9.5.1R	Disclosure at the offer stage for equity release transactions
MCOB 9.6.1R	Disclosure at the start of the contract and after sale for equity release transactions
MCOB 9.7.2R	Disclosure at the start of the contract: lifetime mortgages: disclosure requirements where interest payments are required
MCOB 9.7.4R	Disclosure requirements where the regulated lifetime mortgage contract is a drawdown mort- gage with fixed payments to the customer
MCOB 9.7.6R	Disclosure requirements where the regulated lifetime mortgage contract is a drawdown mort- gage with variable payments to the customer
MCOB 9.7.8R	Disclosure requirements where a lump sum payment is made to the customer and interest is rolled up
MCOB 9.8.1R	Lifetime mortgages: annual statements: content
MCOB 9.8.3R	Lifetime mortgages: event driven information
MCOB 9.8.5R	Lifetime mortgages: further advances
MCOB 9.8.9R	Lifetime mortgages: changes to payments, amounts drawn
MCOB 9.8.10R	down and amount owed
MCOB 9.9.1R	Provision of statements: instal- ment reversion plans
MCOB 9.9.3R	Annual statement for instal- ment reversion plans: content
MCOB 9.9.4R	Annual statement for instal- ment reversion plans: additional content if tariff of charges has changed
MCOB 9.9.5R	Event-driven information for instalment reversion plans: material changes
MCOB 13.3.4AR(2)	Information to understand the implications of any proposed arrangement for dealing with payment difficulties

## MCOB 15 : P2P home finance activities

MCOB provisions	Description
MCOB 13.3.4BR	Information about government schemes to assist borrowers in payment difficulties
MCOB 13.4.1R	Arrears: provision of informa- tion to the customer of a regu- lated mortgage contract
MCOB 13.4.5R	Steps required before action for repossession: provision of updated information
MCOB 13.5.1R	Dealing with a customer in ar- rears or with a sale shortfall on a regulated mortgage contract: statements of charges
MCOB 13.6.3R	Repossessions: if the proceeds of sale are less than the amount due: notification of intent to pursue shortfall
MCOB 13.6.4R	
MCOB 13.6.6R	If the proceeds of sale are more than the amount due: informing the customer
MCOB 13.8.1R	Home purchase plans: arrears: provision of information to the customer

Where a provision of *MCOB* applies to a *firm* which is a *P2P platform* operator and requires the *firm* to provide an *illustration*, the *firm* may provide a *European Standardised Information Sheet (ESIS)* instead. The *ESIS* may diverge from the requirements of MCOB 5A where it is necessary to do so to describe the aggregate terms and effects of all the *home finance transactions* comprising the arrangement with the *customer*, taken together.

## Protecting customers' interests: home finance transactions

- **15.4.6** MCOB 2.6A.-1R (inclusion and reliance on certain interest terms in agreements) applies to a *firm* which is a *P2P platform operator* as if:
  - (1) in place of the *firm* not relying on a term mentioned in that *rule* it referred to the *firm* not taking steps to exercise or enforce rights under such a term; and
  - (2) in place of referring to a term permitting the *firm* to change the rate of interest, it referred to a term permitting that rate to be changed.
- A firm which is a P2P platform operator may comply with MCOB 4.4A.1R (1) and MCOB 4.4A.2R by providing a customer with an explanation in simple, clear terms that the firm only offers loans facilitated on its platform.
- The "relevant market" referred to in MCOB 4.4A.2R in relation to a firm which is a P2P platform operator is the market for regulated mortgage contracts offered by such platforms.

- 15.4.9 In disclosing remuneration under ■ MCOB 4.4A.8R, a firm which is a P2P platform operator is not required to disclose any fees paid by a lender.
- 15.4.10 R The following *rules* apply subject to the modifications to ■ MCOB 4.4A set out elsewhere in ■ MCOB 15.4:
  - (1) MCOB 4.4A.9R (method of providing initial disclosure in all cases);
  - (2) MCOB 4.4A.12R (timing of initial disclosure in all cases);
  - (3) MCOB 4.4A.18R (additional disclosure under distance contracts); and
  - (4) the rules in MCOB 4.10 (home purchase plans: sales standards).
- 15.4.11 The *quidance* in ■ MCOB 4.10 (home purchase plans: sales standards) should be read as modified as necessary to take account of the effect of  $\blacksquare$  MCOB 15.4.10R on the *rules* in  $\blacksquare$  MCOB 4.10.
- 15.4.12 R ■ MCOB 4.6A.1R (rolling up of fees etc. into loans) applies to a firm which is a P2P platform operator facilitating a regulated mortgage contract with the modification that, in addition to the firm not offering a regulated mortgage contract to a customer, the firm must also not facilitate the entry of a customer into a such a contract.
- 15.4.13 R ■ MCOB 5.5.1R (timing of provision of mortgage illustration) and ■ MCOB 5.8.1R (financial information statement: timing) apply to a firm which is a P2P platform operator on the basis that the application for that particular regulated mortgage contract or home purchase plan is made to the firm.
- 15.4.14 Where ■ MCOB 5.6 applies to a *firm* which is a *P2P platform operator* facilitating a regulated mortgage contract, and the illustration is issued to the customer by, or on behalf of, a separate mortgage intermediary, references in ■ MCOB 5.6.113R to ■ 5.6.119G to a mortgage lender must be treated as referring to the P2P platform operator.
- 15.4.15 ■ MCOB 6.4.5G (information about advice provided by mortgage intermediary) applies to a firm which is a P2P platform operator as if the references to the mortgage lender are references to the P2P platform operator and references to a mortgage intermediary are references to a person other than the P2P platform operator.
- 15.4.16 Where ■ MCOB 9.4 applies to a *firm* which is a *P2P platform operator* facilitating a lifetime mortgage, and the illustration is issued to the customer by, or on behalf of, a separate mortgage intermediary, references in ■ MCOB 9.4.119R to ■ 9.4.125G to a mortgage lender must be treated as referring to the P2P platform operator.
- 15.4.17 Where ■ MCOB 9.4 applies to a *firm* which is a *P2P platform operator* facilitating a home reversion plan, and the illustration is issued to the

customer by, or on behalf of, a separate reversion intermediary, references in ■ MCOB 9.4.168R to ■ 9.4.174R to a reversion provider must be treated as referring to the *P2P platform operator*.

15.4.18 R

Where MCOB 11.8 (customers unable to change contract, plan or provider) applies in relation to a regulated mortgage contract or home purchase plan facilitated by a P2P platform operator, MCOB 11.8.1E applies as if the reference to a customer being unable to enter into a new regulated mortgage contract or home purchase plan or vary the terms of the existing regulated mortgage contract or a home purchase plan, with the existing or a new mortgage lender or home purchase provider, is a reference to a customer being unable to enter into a new regulated mortgage contract or home purchase plan or vary the terms of an existing regulated mortgage contract or home purchase plan, which is facilitated by the platform.