Funeral Plan: Conduct of Business sourcebook

Chapter 4

Communications and financial promotions

FPCOB 4 : Communications and financial promotions

		4.1 Application
4.1.1	R	This section applies to a <i>firm</i> : (1) communicating with a customer or covered individual under a new
		 funeral plan or subsisting funeral plan in relation to its regulated funeral plan activity; and (2) communicating or approving a financial promotion in relation to a funeral plan contract or a regulated funeral plan activity unless that financial promotion could lawfully be communicated by an unauthorised person without approval.
4.1.2	G	A <i>firm</i> is required to comply with the <i>financial promotion rules</i> in relation to a <i>financial promotion communicated</i> by its <i>appointed representative</i> even where the <i>financial promotion</i> does not require <i>approval</i> because of the exemption in article 16 of the <i>Financial Promotion Order</i> (Exempt persons). [Note: section 39 of the <i>Act</i>]